

Transics®
keep in touch





OUR MISSION

The pressure to stay ahead of the competition is mounting day by day. Today's customers have come to expect from you, their supplier, an ever-better service at an ever-keener price.

Transporting goods from A to B is no longer what marks you out from your competitors. Time and again, you are forced, by market pressures, to widen your range of services (by, for example, providing extra logistics support) or to build in greater flexibility, so to keep the customer satisfied.

This is not all. Fiercer competition also puts a great strain on existing price levels. The era of high margins has long gone. If your prices are to remain competitive, you will need to focus on managing and cutting costs, over time, and on improving efficiency across the organization.

Complying with ever-tougher traffic legislation and championing road safety are not just hollow slogans to you. Each and every employee in your company is responsible for complying with legislation and for driving more safely. Amateurism, at any level of the organization, can have serious consequences.

Transics' core aim is as follows: to provide leading companies with effective, high-tech tools, not only to survive the economic downturn but to help them stand out from the rest and, thereby, safeguard their future.

Transics offers quality products and services that enable you to:

- **Enhance your customer service by:**
 - Real-time tracking and tracing of goods
 - Delivering reliable, real-time information to the purchaser (your customer)
- **Improve your company's efficiency by:**
 - Improving the direct communication between drivers and dispatchers
 - Providing dispatchers with the information they need to take the right decisions
 - Real-time positioning of the vehicles
 - Real-time driving and resting times of the drivers
 - The current status of the transport job
 - Alarms and exceptional circumstances
 - Minimizing the number of empty rides
 - Facilitating the exchange of information between drivers, dispatchers and the other parties involved
 - Delivering up-to-date management information (clear and detailed trip and anomalies reports, etc, ...)
- **Reduce your operational costs by:**
 - Improving and accelerating the billing process
 - Reducing administrative costs
 - Reducing communication costs
 - Monitoring and optimizing fuel consumption
 - Reducing maintenance costs of the vehicle fleet
- **Improve the safety and ride comfort of your drivers by:**
 - Reducing their paperwork
 - Ensuring professional and correct communication between driver and dispatcher
 - Issuing guidance to drivers on correct observance of the legal resting periods



In short:

***Transics, the premier partner
for 'best of industry' winners!***

OUR PRODUCTS



Transics' on-board computer

Transics' on-board computer is specifically developed to adapt to a driver's working environment. The on-board computer meets the broad requirements of any modern transport company.

Quattro Plus: the Windows CE on-board computer

The Quattro Plus on-board computer is based on an open hardware platform and a Windows CE operating system. A winning combination that guarantees openness and operating continuity. The Quattro Plus is equipped with a high-quality colour display, a powerful processor and extensive memory resources.

Transics software: user-friendly and effective – thanks to years' of experience

Our wide experience has allowed us to develop complete, modular software that seamlessly combines user-friendliness with efficiency. Over the years, Transics has continued fine-tuning, upgrading and adapting its software, while adding powerful, new functional features. To enhance its ease-of-use, special applications have been developed for each user group.

Transics software can only be used or integrated into your existing transport software. Integration with transport administration, graphical planning or the processing of social security data has already been achieved.

Transics Online

The Transics solution can be installed on your own server or you can opt for hosting on the Transics server. If you choose for our hosting service (Transics online), the applications are available over a simple internet connection.

Our communication technologies: fast, secure and cost-saving

Transics uses state-of-the-art technologies, such as GPRS and SMS, for its real-time communications between the on-board computer and the dispatcher. Thanks to agreements with a range of telecoms operators, Transics can provide its customers with 'telecom forfait' (i.e. a fixed sum) packages, both for national and international communications.

Fuel and access units

Transics broadens its product offering with items of peripheral equipment, such as the fuel unit and the access unit. These devices allow your drivers to use your home base refuelling station or open the automatic gates via their personal smart card (the same card which is used in the on-board computer). Every detail is carefully registered, so that the follow-up becomes child's play.

OUR PRODUCTS

Transics' solution meets the needs of ...

... your drivers:

- User-friendly
- Automatic registration of time, position, distance and speed
- Communication with the home base through text messages
- Transfer to another vehicle (on board computer) of the hours worked via the driver's personal smartcard.
- Warning when the maximum allowed number of revolutions and/or the speed limit are exceeded.
- Alarm button
- Detailed registration of the activities by means of a personalised question path (instruction set)
- Consultation of orders
- Cost entry
- Entry of all the times stopped for refuelling
- Optional: voice kit
- Optional: navigation assistance

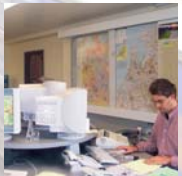
... your dispatchers:

- Real-time consultation of the hours worked by the driver
- Visualisation of the vehicle's position and itinerary on a digital map
- Pinpointing of a vehicle's location compared to personalized reference points
- Communication with the drivers through text messages with delivery and read confirmations
- Possibility of forwarding incoming messages to a mobile phone
- Dispatch transport orders from back-office software of graphical planning software
- Consultation of detailed trip reports
- Alarm messages of connected peripheral equipment
- Automatic alarm messages when entering a specified geographic zone (GeoFencing)

... your administration:

- Processing of the hours worked
- Dispatching the data to remote payroll software. Integration with a wide network of social security offices.
- Monitoring of expenses
- History of the messages exchanged between drivers and home base.
- Trip report showing vehicle position, time and distance.
- Real-time monitoring of fuel stops and fuel consumption
- Analysis of driving behaviour (speed and rpm statistics)
- Integration with order-administration packages and existing trip planning
- Anomaly reports
- Travel allowance
- Fuel consumption monitoring, per driver, based on CAN Bus data

*The functionalities depend on your choice of on board computer



OUR CUSTOMERS

More than 750 large and smaller enterprises already rely on the Transics solution and over 35.000 vehicles and drivers throughout Europe are presently being assisted by a Transics on board computer.

The bulk of Transics' customers are transport companies. But Transics is also proving its mettle in other sectors, such as the construction industry, roadside assistance and recovery, waste management companies, taxi and first-aid services, etc, ...

On our website, www.transics.com, you will find the full facts and testimonials of companies that are successfully using one of our business enhancing solutions.



OUR PARTNERS

A good telematics solution is an on board computer, the accompanying software ... and much more besides! For this reason, Transics works closely with best-in-class partners (telecom operators, installers, software companies specializing in transport software, etc, ...) who are among the leaders in their particular field. Transics does not have a sole distributor relationship with any of these partners but we do strive, on a basis of reciprocal accreditation and field knowledge, to integrate one another's products and services in order to provide our customers with end-to-end adaptability and the 'best of all worlds'.

OUR ORGANIZATION



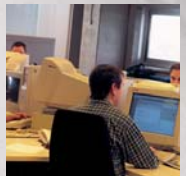
Founded in 1991, Transics began life as the R&D department of a company that developed software specially for the transport sector. During the first five years, Transics' operations were restricted to the local (Belgian) market. In 1997, European expansion really took off and Transics is now the European leader in its specialist niche. Transics' head office is housed in a modern office building (2 250 m²), located in Ypres (Belgium). It is in that building that most of our activities take place.

Throughout our organization we strive towards a perfect combination between the advantages of a strong, local **presence** versus a **centralized hub** of product development and logistic support. Our experienced staff is in direct contact with you, thereby ensuring optimal project support. And, tied in with that, our meticulous central reporting system makes for good customer service and future-oriented product development.

Besides its headquarters in Belgium, Transics has offices in France and the Netherlands, and Transics employees are also active in the German, Spanish, and Swedish markets.

At present, over **130 people** do their utmost, day after day, to offer you the highest quality and state-of-the-art technology.

Transics can count on the support of some major shareholders. They ensure a financially sound organization and insist on a fully transparent policy going forward. For more information about these shareholders, please refer to our website: www.transics.com.





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